

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

July 14, 2020

REVISED

MEMORANDUM

To: Members of the Board of Education
From: Jack R. Smith, Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; now therefore be it

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

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|---------------------|---|-----------|
| KPN-A-
201601-12 | Interior and Exterior LED Scoreboards, Marquee, Equipment
and Installation—Extension
Responsible Office: Division of Construction | |
| | <u>Awardee</u>
Daktronics, Inc., Brookings, South Dakota | \$170,000 |
| PLTW | Biomedical Sciences & Technology Education
Programs—Extension
Responsible Office: Department of Secondary Curriculum
and Districtwide Programs | |
| | <u>Awardee</u>
Project Lead The Way, Indianapolis, Indiana | \$262,617 |

1091.6	<p>Services for Infants and Toddlers with Developmental Delays—Extension Responsible Office: Office of Special Education</p> <p><u>Awardees</u> (See note on page 6) Easter Seals Serving DC MD VA, Inc., Silver Spring, Maryland EBS Healthcare, Inc., West Chester, Pennsylvania Kathleen Rodriguez,* Silver Spring, Maryland</p> <p>National Speech Language Therapy Center,* Bethesda, Maryland Virtus Et Scientia, LLC,* Lanham, Maryland Total</p>	\$ 82,000
4083.9	<p>Whiteboards, Tackboards, and Accessories Responsible Office: Department of Materials Management</p> <p><u>Awardee</u> Steel Products, Inc.,* Rockville, Maryland</p>	\$ 47,963
4091.9	<p>Art and School Papers Responsible Office: Department of Materials Management</p> <p><u>Awardees</u> (See note on page 6) DGS Educational Products, Inc.,* Delray Beach, Florida Lakeshore Equipment Company, Carson, California Ivin Lee, Laurel, Maryland Pyramid Paper Company,* Tampa, Florida School Specialty, Inc., Greenville, Wisconsin, (Local Affiliate: Gaithersburg, Maryland) WB Mason Company, Inc., Brocton, Massachusetts (Local Affiliate: Columbia, Maryland) Total</p>	\$371,465
4107.5	<p>Fire Alarm Monitoring—Extension Responsible Office: Department of Systemwide Safety and Emergency Management</p> <p><u>Awardee</u> Ark Systems, Inc., Columbia, Maryland</p>	\$ 48,085

4205.1	<p>Applicant Tracking and Recruiting and Implementation Services—Extension Responsible Office: Department of Business Information Services</p> <p><u>Awardee</u> Oracle America, Inc., Redwood Shores, California</p>	\$15,140
4208.1	<p>Greater Washington Partnership Responsible Office: Department of Secondary Curriculum and Districtwide Programs</p> <p><u>Awardees</u> (See note on page 6) Universities at Shady Grove, Rockville, Maryland Montgomery College, Rockville, Maryland Total</p>	\$181,449
4362.1	<p>Professional Services—Extension Responsible Office: Office of Special Education</p> <p><u>Awardee</u> The Foundation Schools, Rockville, Maryland</p>	\$400,000
4396.1	<p>Contracted Bus Services—Extension Responsible Office: Department of Materials Management</p> <p><u>Awardees</u> (See note on page 6) Adventures by Dawn, LLC,* Accokeek, Maryland Angelic Luxury Coach, Inc., Forestville, Maryland Atlantic Coast Charters, Inc., Linthicum, Maryland Dillon’s Bus Service, Inc., Hanover, Maryland Dream Management, Inc.,* Baltimore, Maryland Errands Plus, Inc., Rockville, Maryland Eyre Bus Service, Inc., Glenelg, Maryland Gunther Charters, Inc.,* Hanover, Maryland Keller Transportation, Inc., Waldorf, Maryland Rill’s Bus Service, Inc., Westminster, Maryland Shore Motor Coach, LLC, Linthicum, Maryland Total</p>	\$900,000

4403.1	STEM Programs Responsible Office: Department of Elementary Curriculum and Districtwide Programs	
	<u>Awardee</u> MOCO KIDSCO, Inc., Bethesda, Maryland	\$180,000
4487.1	Special Education Writing Assistance Application Responsible Office: Department of Special Education Services	
	<u>Awardee</u> Don Johnston, Inc., Volo, Illinois	\$ 33,573
4499.1	Administrative Services For A Third Party Employee Assistance Program Responsible Office: Office of Human Resources and Development	
	<u>Awardee</u> Kingsman Holdings, Inc., Harrisburg, Pennsylvania	\$149,050
7060.3	Towing, Transport and Recovery of Vehicles and Buses Responsible Office: Department of Transportation	
	<u>Awardee</u> Automotive Support Services, Inc., Laurel, Maryland	\$257,000
7066.7	Vehicle Maintenance, Repair and Inspection—Extension Responsible Office: Department of Transportation	
	<u>Awardees</u> (See note on page 6) Bunn, LLC, Rockville, Maryland Gaithersburg Farmers Supply, Inc., Gaithersburg, Maryland General Automotive Servicenter, Inc., Gaithersburg, Maryland J & M Truck Repair, Inc., Frederick, Maryland Middleton & Meads Company, Inc., Baltimore, Maryland Total	\$400,000

8510.1	<p>Off the Lot New Vehicles and Equipment—Extension Responsible Office: Department of Transportation</p> <p><u>Awardees</u> (See note on page 6) Criswell, Inc., Gaithersburg, Maryland Lindsay Ford, LLC, Wheaton, Maryland K. Neal International Trucks, Inc., Hyattsville, Maryland Total</p>	\$500,000
9013.10	<p>Industrial and Technology Education Hand Tools—Extension Responsible Office: Office of Curriculum and Instructional Programs</p> <p><u>Awardees</u> (See note on page 6) Hilti, Inc., Tulsa, Oklahoma Liberty Lumber & Supply Company, Inc., Pikesville, Maryland Metco Supply, Inc., Leechburg, Pennsylvania Snap-on Incorporated, Kenosha, Wisconsin W & S Supply Company, Inc.,* Elmwood, New Jersey W. W. Grainger, Inc., Lake Forest, Illinois (Local Affiliate: Rockville, Maryland) Total</p>	\$201,161
9113.6	<p>Beverages & Equipment—Extension Responsible Office: Division of Food and Nutrition Services</p> <p><u>Awardee</u> Steve's Frozen Chillers, Inc., Boynton Beach, Florida</p>	\$411,850
9129.6	<p>Soft Pretzels and Cookie Dough—Extension Responsible Office: Division of Food and Nutrition Services</p> <p><u>Awardee</u> Glennco, Inc., Baltimore, Maryland</p>	\$336,273
9143.3	<p>Disposable Cafeteria Trays—Extension Responsible Office: Division of Food and Nutrition Services</p> <p><u>Awardee</u> Acme Paper & Supply Company, Inc., Savage, Maryland</p>	\$765,655

9150.1	Direct Delivery of Water—Extension Responsible Office: Division of Food and Nutrition Services	
	<u>Awardee</u> MIK Industries, Inc.,* Laurel, Maryland	\$411,294
9203.10	Custom Science Kits—Extension Responsible Office: Department of Materials Management	
	<u>Awardee</u> Sempco, Inc.,* Nashua, New Hampshire	\$200,000
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$6,324,575

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year,

July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:DGT:EM:ESD:amd

Attachment

Bid Activity Report
July 14, 2020

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
GS35F0a503M	California Network and Telecommunications Program Contract c4-CVD-19-001-01	N/A General Services Administration					
KPN-A-201601-12	Interior and Exterior LED Scoreboards, Marquee, Equipment and Installation—Extension	N/A Keystone Purchasing Network Contract					
PLTW	Biomedical Sciences & Technology Education Programs—Extension	N/A Project Lead The Way Contract					
1091.6	Services for Infants and Toddlers with Developmental Delays—Extension	26	7	12	7	5	3
4083.9	Whiteboards, Tackboards, and Accessories	10	3	5	1	1	1
4091.9	Art and School Papers	11	3	7	6	2	2
4107.5	Fire Alarm Monitoring—Extension	22	8	4	1	1	0
4208.1	Greater Washington Partnership	N/A					
4362.1	Professional Services—Extension	N/A					
4396.1	Contracted Bus Services—Extension	44	4	15	4	11	3
4403.1	STEM Programs	3	0	5	0	1	0
4487.1	Special Education Writing Assistance Application	N/A					
4499.1	Administrative Services For A Third Party Employee Assistance Program	21	0	5	0	1	0
7060.3	Towing, Transport and Recovery of Vehicles and Buses	2	0	2	0	1	0
7066.7	Vehicle Maintenance, Repair and Inspection—Extension	13	2	9	1	5	0
8510.1	Off the Lot New Vehicles and Equipment—Extension	N/A Montgomery County Contract					

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July 14, 2020

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
9013.10	Industrial and Technology Education Hand Tools—Extension	26	4	8	2	6	1
9102.10	A La Carte Offerings—Extension	24	3	10	0	8	0
9103.11	Groceries and Staples—Extension	24	9	12	3	8	2
9113.6	Beverages & Equipment—Extension	6	0	2	0	1	0
9120.5	Dairy Products and Fruit Juices—Extension	18	0	1	0	1	0
9129.6	Soft Pretzels and Cookie Dough—Extension	4	2	2	1	1	0
9143.3	Disposable Cafeteria Trays—Extension	17	4	7	2	1	0
9150.1	Direct Delivery of Water—Extension	5	3	5	3	1	1
9203.10	Custom Science Kits—Extension	26	4	3	1	1	1